

October 31, 2023

**Prepared Exclusively For:**

Company Name:  
 Company Address:  
 City, State, Zip:

**Proposed By:**

Sales Rep:  
 Phone Number:  
 Email:

**Zero Down Finance Proposal Summary - Combined ESS LED and Aircosaver**

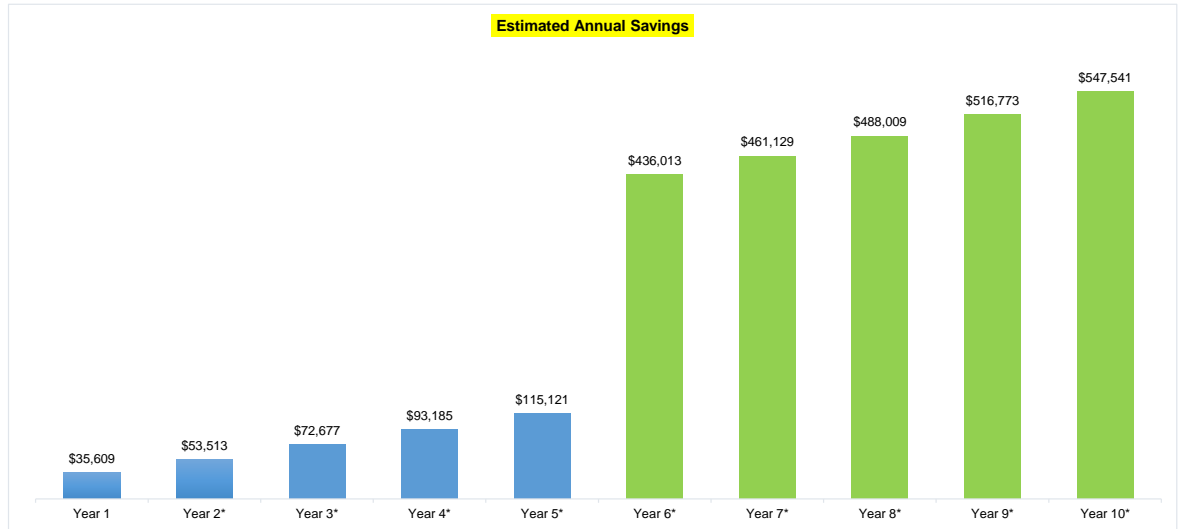
Total Avoided CAPEX	\$1,180,095	
Incentives and Rebates:	\$0	
Net Avoided CAPEX	\$1,180,095	
Annual Energy Savings:	\$327,860	Includes \$72K annual generator savings
Maintenance Savings:	\$5,153	

**Zero down payment financing**

Finance Term:	60
Documentation Fee:	TBD
Monthly Payments:	\$24,784
Monthly Energy Savings:	\$27,322
Monthly Maintenance Savings:	\$429

**Estimated Monthly Payments & Savings:**

	Yr. 1	Yr. 2*	Yr. 3*	Yr. 4*	Yr. 5*	Yr. 6*	Yr. 7*	Yr. 8*	Yr. 9*	Yr.10*
Monthly Energy Savings*	\$27,322	\$28,814	\$30,411	\$32,120	\$33,948	\$35,905	\$37,998	\$40,238	\$42,635	\$45,199
Monthly Maintenance Savings	\$429	\$429	\$429	\$429	\$429	\$429	\$429	\$429	\$429	\$429
Monthly Payment	\$24,784	\$24,784	\$24,784	\$24,784	\$24,784	\$0	\$0	\$0	\$0	\$0
Total Monthly Savings	\$2,967	\$4,459	\$6,056	\$7,765	\$9,593	\$36,334	\$38,427	\$40,667	\$43,064	\$45,628



**Estimated Savings For a 10 Year Analysis Period With Financing**

<b>Total Estimated Savings:</b>	<b>\$2,819,570</b>	<b>Avg. Annual Estimated Savings:</b>	<b>\$281,957</b>
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\*Based on 7% annual utility cost increase for California plus generator savings \$6K per mo

Cash Flow During Financing
Post Financing Cash Flow

All calculations and finance payments contained herein are estimates and are subject to change based upon credit review, equipment review, and changing market conditions.