## August 23, 2023

Prepared Exclusively For:

Company Name: Company Address: City, State, Zip:

Santa Ana, CA

Proposed By:

**ENERGY INNOVATIVE SOLUTIONS, LLC** 

Sales Rep: Phone Number: Mitch Zogab (949) 929-3242

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## Zero Down Payment Tax Lease Proposal Summary

| Total Avoided CAPEX       | \$1,551,500 | Finance Term:              | 120      |
|---------------------------|-------------|----------------------------|----------|
| Incentives and Rebates:   | \$0         | Documentation Fee:         | \$1,551  |
| Net Avoided CAPEX         | \$1,551,500 | Monthly Payments:          | \$15,146 |
| Annual Estimated Savings: | \$220,000   | Monthly Estimated Savings: | \$18,333 |
|                           |             |                            |          |

## Estimated Monthly Payments

|                             | Yr. 1    | Yr. 2*   | Yr. 3*   | Yr. 4*   | Yr. 5*   | Yr. 6*   | Yr. 7*   | Yr. 8*   | Yr. 9*   | Yr.10*   |
|-----------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Estimated Monthly Savings   | \$18,333 | \$18,883 | \$19,449 | \$20,033 | \$20,634 | \$21,253 | \$21,891 | \$22,547 | \$23,224 | \$23,920 |
| Monthly Maintenance Savings | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      | \$0      |
| Monthly Lease Payment       | \$15,146 | \$15,146 | \$15,146 | \$15,146 | \$15,146 | \$15,146 | \$15,146 | \$15,146 | \$15,146 | \$15,146 |
| Total Monthly Net Savings   | \$3,187  | \$3,737  | \$4,303  | \$4,887  | \$5,488  | \$6,107  | \$6,745  | \$7,401  | \$8,078  | \$8,774  |



|                          | Estimated Sav | vings For a 10 Year Analysis Period With Financing |          |
|--------------------------|---------------|--|----------|
| Total Estimated Savings: | \$704,488     | Avg. Annual Estimated Savings:                     | \$70,449 |

\*Based on an estimated annual 3% utility cost increase (utility rate increases in California likely to be higher)

| Cash Flow During Financing |
|----------------------------|
| Post Financing Cash Flow   |

Estimated payments based on tax oriented equipment lease with Federal ITCtax benefits accruing to the Lessor, Fair Market Value purchase option at end-of-lease term.

All calculations and finance payments contained herein are estimates and are subject to change based upon credit review, equipment review, and changing market conditions.